

Notice on the sale of steel pipes

Terms of the tendering procedure

1. Procedure for selecting the Buyer: Submission of quotations in closed envelopes marked "Do not open - bid for tender". The offer should include the expected collection date of the pipes. Tenderers are entitled to a visual inspection of the quality of the individual pipes .

1) Time limit for receipt of tenders - until 16.10.2017 hrs. 12.00 CET (decides the date of receipt) to the address

LOTOS Petrobaltic S.A. , ul. Stary Dwór 9 , 80-758 Gdańsk

2) Bids may be sent by regular post - envelope or mail should include the title "Do not open - bid for tender", by electronic means via the Logintrade trade platform at <https://lotos.logintrade.net> , or by e-mail at marek.brzozowski@lotospetrobaltic.pl

3) E-mail bids should be password-protected from unauthorized access. Offers not protected with a password will not be included, password should be sent on the opening date from 12:05 pm 12:15

4) The bid should be signed by persons authorized to represent the Tenderer in accordance with the National Court Register or granted power of attorney.

5) Bids submitted after the deadline specified in point 1) will not be accepted.

6) The person authorized to contact the Tenderers during the tendering procedure is Marek Brzozowski marek.brzozowski@lotospetrobaltic.pl

7) Information will be provided on business days, hours 10.00 – 14.00 CET

2. **Price remains unchanged** - (Bidder is bound by the content of the submitted Bid subject to point 12 below.).

3. **Location and method of storage of pipes** - storage facility at the Equipment Quay of Baltic Basin in EUROTERRMINAL ul. Jana Soltana 1, 72-602 Swinoujście, (www.euroterminal.com), where there is a possibility for visual inspection. Date of inspection should be agreed with LOTOS Petrobaltic at least 2 working days before the planned visit date. The bidder who does not use this option loses the right to rely on the lack of knowledge as to the actual status of the sale. LOTOS Petrobaltic S.A. does not reimburse nor incurs the cost of the inspection made by Tenderer.

4. Bid Selection Criteria - 100% of the price and receipt of all the assortments (the highest bid for all items wins). In the case of Bids with the same aggregate value, the earlier date of collection is winning.

LOTOS Petrobaltic S.A. reserves the right to sell individual items to several Bidders offering the highest price in a given product range

5. Terms of payment:

Prepayment on the day of receipt of the pipes, at the latest (100% payment before collecting the pipes) with confirmation of the fund transfer. The possibility of spreading or deferring payment is excluded. In the event of non-payment before collecting, LOTOS Petrobaltic SA has the right to withdraw from the sale contract and offer pipes to the next Bidder with the right to claim damages in accordance with the general terms of the Bidder violating this condition..

6. Expected date of selecting the Winner - Opening of the envelopes with bids will take place on 16.10.2017. The recipient who presents the highest bid will be informed of his choice by 23.10.2017.

7. Expected date of collecting the pipes - no later than 30.11.2017. Bid should include the expected collecting date of the pipes. Failure to meet the expected collecting deadline (until 30.11.2017) by the Winner may cause it to incur the cost of storing pipes.

8. The way of loading pipes - the Seller does not provide loading or bear its cost, loading is arranged by the Tenderer.

9. The method of weighing pipes - the Seller does not provide and does not bear the cost of weighing pipes.

10. The submitted Bids should contain as a minimum (subject to the exclusion of the Bidder from the proceeding) net unit prices for individual pipe assortments in accordance with point 4 and to confirm without reservation the requirements of the above paragraph points 2; 5 and 7.

11. LOTOS Petrobaltic SA reserves the right to close the Tender at any time during the tendering procedure. In such a case, the Tenderers shall not be entitled to any claim for compensation or reimbursement of expenses incurred in connection with the preparation and submission of the Bid.

12. Each of the Tenderers participating in the proceedings is bound by the content of the Bid submitted until the date of full performance of the contract by the Tenderer with which it was concluded. In case of withdrawal or termination of the contract with the winning Bidder(s), LOTOS Petrobaltic SA reserves the right to select another one of the Bidders, who will be obliged to enter into an agreement on the terms and conditions indicated by the Bid.

13. Any information concerning the subject of the sale and LOTOS PETROBALTIC SA obtained by the Tenderers in the course of this procedure, which were not previously disclosed by LOTOS Petrobaltic SA or are not publicly known, are subject to the confidentiality clause

14. LOTOS Petrobaltic SA reserves the right to change the Terms specified in the Tender announcement.

15. LOTOS Petrobaltic SA makes the conclusion of the sales contract with the selected Bidder subject to the prior obtaining of all required consent to do so. If there is no possibility of concluding the contract due to the absence of the said consent, the Bidder shall not be entitled to any claim.

16. The selection of the Bid by LOTOS Petrobaltic SA results in the obligation for the Tenderer to enter into a sale agreement on the conditions specified in the Bid. In the case of the Bidder's evasion from the conclusion of the contract LOTOS Petrobaltic SA has the right to demand confirmation of the existence of such obligation by the court pursuant to art. 64 of Polish Civil Code

17. Placing the Bid in this proceeding means acquainting yourself with its Terms and their full acceptance by the Bidder.

Attachments:

1. Confidentiality statement
2. Draft sale agreement